

Self-Supply Business Catalogue



Manufacturers
Rope pump Trainers
Village Technicians
Suppliers

Providing products and services to households

Introduction

In this catalogue you find businesses of entrepreneurs in the self-supply / WASH sector from Ethiopia. Together they offer a variety of services and products that individuals or households could purchase to secure their access to safe water and sanitation. All businesses are looking to consolidate or expand their business and offer quality services for households willing to invest in their own water or sanitation provision.

The first edition of this catalogue was developed for the Self-supply business fair and seminar 'My Water My business' as part of World Water Day in 2015 in Addis Ababa with a focus to promote local initiative and business to help all Ethiopian's access safe water supplies. The fair was a great success and put the private sector in Self-supply in the spotlight! Therefore again in 2016 a Self-supply fair is organised as part of the 2016 World Water Day celebrations – focussing on 'water and jobs', where private sector development can play an important role!

This second edition of the catalogue has been updated and extended with businesses that are new to the fair or are already known to provide services for Self-supply. The catalogue is becoming a reference document with background information and contact details on businesses that can supply (parts) of the value chain and provide relevant services for households.

Many businesses described in this catalogue are present at the 2016 fair to showcase themselves and introduce their business propositions to the general audience and to potential new partners.

Each individual business sheet in this catalogue describes what the entrepreneur offers and what s/he is looking for. Have a look at the business propositions of entrepreneurs offering goods and services for Self-supply and discover how you can accelerate Self-supply in Ethiopia. Please get in touch and do business!

Addis Ababa

March 2016

My Water, My Business
2016

Questions?

This catalogue will be updated regularly and extended with more entrepreneurs, as part of the Self-supply acceleration program implemented by partners MWA, MWA members, IRC and Aqua for All. Please send any updates or requests to change the contents to: Bekele at b.damte@aquaforall.org



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Selam Children's village



Selam Children's village is a not-for profit business. Our main business is the manufacturing and supply of low cost and effective agro-processing machineries, water lifting equipment, bee keeping equipment, milk processing equipment, construction machineries, furniture and many more.

Business model

- Our customers are very diverse. Main customers are private farmers and households, but also NGO's, international donors who work on development issues, Governmental organization etc.
- We see market potential to do business with private sector such as Farmer unions and cooperatives, NGO's, governmental organizations who works on agricultural transformation, donors and government partners who work on developmental activities.

Business target

In terms of sales our business is working to increase our market share with 5% in each year in our main product lines.

Needs and purpose

We are looking for partners who work and participate on technology innovation and Knowledge Transfer.

Management team

The management team is all qualified and are experienced professionals in Engineering, Marketing, Design, Management, Business and finance. The Business sector is under the local Non-Government Organization as per the new Charity Society Association Regulation.



INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

Branding; There are no shareholders; all profits (after tax) will go to the Charity part of the organization to support its main program, which is to care destitute children

Also looking for

Working with partners or any Interested group in knowledge and technology transfer.

Business active in

Our product and services given to all over Ethiopia and we have customers and client at each corner of the country

Can do business in

All over the country

Contact information

Physical address: Addis Abab, Yeak Sub City, Werda 11 (near Kotebe HanaMari-am Church),
P.O.Box8075

Phone: +251 11 859 2590 / +251 912 6231

Email: dig@selamchildrevillage.org / triae.mkt@selamchildrevillage.org

Website: www.selamchildrevillage.org
OR www.selamtriae.com

Bishan Gari Purification Industry

በሽንጋሪ የውሃ ማጣሪያ ኢንዱስትሪ አ.የተ.የግ.ማህበር
Bishan Gari Water Purification Industry PLC

ይጠጡ!
ውሀው ገፁህ ነው

በሽንጋሪ የውሃ ማጣሪያ ምርት

Advantages of Bishan Gari

- Expert consistent protection from bacteria, viruses, & giardia cysts when used as directed
- Eliminate cloudiness/turbidity
- Simple to use
- The product is priced low to maximize access to clean, safe, drinking water
- Can be stored for a very long time, a minimum of 3 years at least
- It increases safe drinking water coverage in countries plagued with contaminated water

Bishan Gari Water Purification Industry PLC has for the first time started the production of a water filtering formula using state-of-the-art technology. Our company has the capacity to produce 60 million sachets of Bishan Gari water purification powder annually.

Tel: +251 115 51 25 87, +251 116 55 67 48
Fax: (251) 115 51 83 72, P.O.Box: 7252, Addis Ababa
www.bishanpurifier.com, email: bishpurifier@ethionet.et

Our firm meets and exceeds the quality demands of various medical and international quality standard institutes, as well as individual subject matter experts engaged in water sanitation policy and research. We stand behind our product and invite you to try it.

Bishan Gari Purification industry is an African firm committed to increasing affordable access to potable water supply for all those who need it, by providing affordable and sustainable access to clean water. This is a local technology/ innovation helping to provide equity and access to sanitation and hygiene

Business model

We provide Household Water Treatment Chemicals directly to end users, via pharmacies, whole sellers, NGO's, different ministries and regional water bureaus. The market potential is fair / good. However, even though the actual situation/ the quality of water in the majority of rural households requires house hold water treatment, it seems that households do not take responsibility for their own drinking water (sleeping demand)

Business targets

WASH training/ Awareness creation trainings on sanitation, hygiene and water safe storage/ annually for 30,000-50,000 people

Sales: min.10 million sachets in the current year, and there after adding 15% from the preceeding sales which is totally estimated to be 17,490,000 sachets at the end of the 5th year each of which can treat 20 liters of unsafe water.

Needs and purpose

A partner who can work on changing the attitude of the people/ demand creation

A partner who can work as a local distributor/in regions

A partner which can search markets in neighboring countries

Management team

Bishan Gari is owned by Ethiopian investors who are committed to work as a social entrepreneur. It is managed by a Management team comprising of different departments. It is an ISO 9001:2008 certified company.



INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

- * Returns of sales like profit/ monetary and/or social, commission
- * Getting shares will greatly depend on performance evaluation and associated market trend analysis

Also looking for

- * One who can work on demand creation/attitudinal change trainings/
- * One who can create market linkages with nearby countries
- * One who can be a local distributor in regions like Somalia, Gambela and

Business active in

Addis Ababa, Oromia (almost in all parts), Tigray (all most in all parts), Hawassa

Can do business in

Somalia region, Afar region, Gambela region, Amhara- North Showa, North Gondar

Contact information

Physical address: Addis Ababa: Kirkos
Sub city: Ruanda in front of the Ministry of Civil Service

Phone: +251 011551 25 87

Email: Bilake_l@yahoo.com

Website: www.bishanpurifier.com

Mereb General Trading & Metal works



Mereb general trading is producing of all kinds of metal works like rope pumps and sales of agricultural technologies like drip irrigation.

Business model

Current customers are NGO's and regional water bureau.
Currently targeting Arba Minch, Zuria woreda, mainly rural villages

Business target

For the rope pump we aim to expand our business to other woreda's in the Gamu Gofa zone

Needs and purpose

Sales agents, suppliers
Access to finance

Management team

Our family business is individually owned and managed by ato Mekonen Zegeye.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

Employment opportunity and access to market.

Also looking for

Market opportunity, training (technical support), access to finance

Business active in

SNNPR

Can do business in

SNNPR, Oromia, Afar and Somali regions

Contact information

Physical address: SNNPR, Arba Minch Town, Nanchisar Subcity, Kebele 06

Phone: 0911744539 / 0921770697

Email: tademase@gmail.com

Website: -

Dolphin Trading



Dolphin Trading is a private limited company based in Addis Ababa. We are a business in sanitary materials (pipes and fittings). We sell galvanized steel, PPR, PVS/UPVC, HDPE pipes and fittings, water meters and gate valves.

Business model

Current customers are individuals / end users and contractors. The market potential for our business is good.

Business target

The target of our business is to expand and have different branches around Addis Ababa and in regional areas.

Needs and purpose

We would like to partner with distributors.

INDEPTH

Stage of Business Proposition

mature and expansion

What is in it for investors or potential business partners

Shares

Also looking for

Distributors

Business active in

Addis Ababa

Can do business in

Around Addis, CMC Ayat, Lebu, Nazret, Jimma and Amhara region

Contact information

Physical address: Addis Ababa, Kirkos Subcity, Around Urzel church, Mulugeta commercial ground floor
Phone: 0911871869 / 0115153915
Email: alemdolphin@gmail.com
Website: -

Amio Engineering Plc.



Amio Engineering Plc is an Ethiopian company engaged in the Design, Manufacture, Supply, and Installation of the service for Green renewable energy generation, Municipal water supply, Micro irrigation systems, and Industrial & Agricultural machineries & tools in Ethiopia.

Business model

- We manufacture various electromechanical equipment, import various electromechanical equipment such as Solar-Wind Hybrid System, Complex Plastic Moulds and Die sets and Micro Irrigation Technology in Ethiopia.
- Currently our customers are individuals/farmers, government institutions and NGO's.
- Market potential in both the urban and rural water supply market.

Business target

Product diversification like Washer pump, treadle pump, hand pump, submersible pumps.

Needs and purpose

Market opportunities

Management team

The company established by two engineering professionals experienced in different electromechanical projects in Ethiopia. Both members & all company staffs have a sound experience in all of our sphere of activities, and also they all are highly devoted and ambitious to work in the electromechanical sectors so as to contribute their effort to the country.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

Employment opportunity and access to market.

Also looking for

Power supply

Business active in

Zeway, Bahar Dar, Hawasa

Can do business in

All over the country

Contact information

Physical address: Gofa Mazoria Street / sub-city W-6, Fillya Building, 3rd Floor, Addis Ababa, Ethiopia
Phone: 0114168266
Email: amioeng@ethionet.et
Website: www.amioeng.com

ACME Engineering & Trading PLC



Acme Engineering was established in 2003 and is a World class Engineering solution provider committed to customer satisfaction with sustainable solutions in the fields of Water Supply, Energy, Agricultural engineering and Scientific Laboratory Systems through supply of world class products and appropriately applied technologies by our committed team.

Business model

- Providing electromechanical services and supply on energy and water supply systems, -supply of agriculture and laboratory equipment.
- Current projects with AAWSA, MOWIE, EEP/CO/UEAP, MOE/GIZ, Bureau of Agriculture (ANRS) and many others.

Business target

Target is 1 million birr turnover in the coming 5 years.

Needs and purpose

Looking for partners like civil contractors, suppliers and professionals.

Management team

ACME is a Plc, managed by a board of directors.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

- * Share of the business

Also looking for

- * Potential customers

Business active in

Almost all over the regions in Ethiopia with different projects.

Can do business in

All over Ethiopia

Contact information

Physical address: Bole subcity, off-ring road, in front of Hayat Medical College next to Moenco

Phone: +251 – 116639615 / 6611088

Email: info@acme-et.com

Website: www.acme-et.com

DAFtech Social ICT solutions



DAFTECH SOCIAL ICT SOLUTION PLC

የፍትህ ለሽል አይሲቲ ስላሽን ኃ.የተ.የግ.ማ



Daftech is providing mobile phone software applications for water supply solutions.

Business model

- Mobile phone software application development for water meter reading, bill payment and data base development
- Our market is very promising since almost all water authorities use manual data base and meter reading currently.

Business target

To cover all water providing organisations in the coming three years and innovate other applications.

Needs and purpose

Looking for partners like water authorities in Ethiopia Energy companies (particular EEPKO)

Management team

Daftech is a Plc. and run by professionals with different backgrounds.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

Solve their current problems through using our software

Also looking for

Need to convince all water authorities in

Business active in

15 cities in Amhara, Oromia, Tigray and South Region

Can do business in

All over Ethiopia where our software is not yet applied.

Contact information

Physical address: Addis Abeba Kiros Kefleketama @ Kasanchise around Eurayle church on Glory building : fourth floor : Room 402.

Phone: 0911678906 / 0911664033

Email: daftechsocial@gmail.com

Website: www.daftechsocialsms.com

Bruh Tesfa – Irrigation and water technology PLC

Bruh Tesfa Irrigation & Water Technology PLC



ISO 9001:2008



BID Award (Geneve)
EQA 2003



Green Award

ወ-ሃ ረግጠን መራብና መጠማት ይብቃ!



Bruh Tesfa is one of the sister companies of EFFORT in agricultural cluster, engaged in manufacturing and supplying of modern Irrigation Technology, water supply systems and other plastic products. It was established in 2004.

Business model

- Engaged in surveying, studying, designing, manufacturing, consulting, supplying and installation of comprehensive of irrigation and water supply systems, including maintenance and after sales service.
- Water supply systems for cities and real estates (through pipes, fittings, meters, filters, etc.) and other plastic products.

Business target

- Introducing people the new modern irrigation systems
- Enhancing the sales of HDPE pipe systems and delivering pure water.
- Sales target is 1.5 billion birr for the next 1-5 years, by introducing new modern irrigation systems with full supply, pipes and fittings.

Needs and purpose

- Investors
- Looking for partners in supply for raw materials, supply for fittings, supply for DCI pipes and GS pipes.

Management team

Managed by board and directors from Effort with one General Manager. We are ISO9001:2008 certified.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

Partners working with us get in return is branding.

Also looking for

Technology transfer

Business active in

All regions of Ethiopia / towns of Ethiopia

Can do business in

Somalia region, Gambala region, SNNPR, targeting areas with challenges in water supply and irrigation

Contact information

Physical address: Addis Ababa & Mekelle

Phone: +215 914301961 / +251 344400472

Email: bruhtesfab@yahoo.com /

bruhtesf@ethionet.et

Website: www.bruhtesfa.com

Geosynthetic industries



Geosynthetics Industrial works was founded in 2005, as a joint venture company, between Golden trade company (an Egyptian company) and Water works construction company (a local Ethiopian company). It is a supplier of high quality products such as plastic pipe, plastic sheeting and various other products, commonly known as 'geosynthetics' which is used for the protection, collection, delivery, and containment of water

Business model

- Production and sales of ecosyntetic materials such as UPVC, HDPE pipes and ecomembranes.
- Current customers are Sugar cooperatives, Water sewage companies and NGO's.
- The market potential is a lot.

Business target

To be a leader in the manufacturing of plastic products in the country

Needs and purpose

Challenges in acquiring quality raw materials and difficulties with hard currency.

Management team

The business is owned by Water works construction enterprise and Golden Trade company with 70/30 ratio. Formerly government company.

INDEPTH

Stage of Business Proposition

Mature and expansion

What is in it for investors or potential business partners

Share or profit

Also looking for

Capital to purchase input products

Business active in

Addis Ababa

Can do business in

All over Ethiopia

Contact information

Physical address: Addis Ababa Sub city Akaki, Kebele 10, In the compound of Water works Construction Enterprise, Addis Ababa, Ethiopia

Phone: +251114395285 / 0911661558

Email: betheln2001@yahoo.com

Website: www.giwplc.com

GEM Engineering PLC.



GEM engineering is manufacturing and importing of solar, wind energy equipment. Also we do make agricultural construction machinery, manual drilling equipment, and sell the rope and washer pump.

Business model

- Current customers are farmers and government offices.
- The market potential is large.

Business target

Our sales targets are 50,000,000 birr/ year

Needs and purpose

- We need partners who bring knowledge and additional market finder.
- We are looking for sales people
-

Management team

Our business is ISO certified – standard quality management. Our general manager is the owner of the company. We have a team of dedicated professionals, including Human Resource management, Financial management and Technical management.

INDEPTH

Stage of Business Proposition

Established

What is in it for investors or potential business partners

Branding. We offer market and can work together.

Also looking for

Finance opportunities, capacity building (business skills etc.)

Business active in

Oromia, South in all woreda's.

Can do business in

We are interested to do business in all woreda's in Ethiopia.

Contact information

Physical address: Debre Zeit Road, BP 122814, Addis Ababa Ethiopia

Phone: 0114401197 / 0911527635

Email: gemeng@ethionet.et

Website: -

Sawyer PLC.



Sawyer produces hollow fibre membrane filters which are small, portable, easy-to-use, reliable, inexpensive, and can last a decade without needing to be replaced. Our filters are certified for ABSOLUTE microns making it impossible for harmful bacteria, protozoa, or cysts like E. coli, Giardia, Vibrio cholerae and Salmonella typhi (which cause Cholera and Typhoid) to pass through.

Business model

- Currently our business targets individuals, NGO's regional water bureau (mainly Oromia).
- We see large market potential to distribute in bulk throughout the country.

Business target

To have retail shops in all areas and meet the demand.

Needs and purpose

We are looking for partners:

To finance us to enable us to import the products

- To promote the product and creating more awareness to the people
- To bring the technology and produce it in Ethiopia – resulting in less tax being paid during import process. Getting hard currency on time and as much as needed is now challenging.

Management team

Our business is managed by a general manager. We have about five professional staff members.

INDEPTH

Stage of Business Proposition

Pilot / market entry

What is in it for investors or potential business partners

Depends on their participation. Becoming shareholder is a possibility. Also commission is possible for subagents.

Also looking for

Financing institutes which enables us to sell in credit, have enough stock in all areas, etc.

Business active in

Oromia, mainly: Arsi, west & east Hararghe, Welega, Bale, Shoa.

Can do business in

All over Ethiopia

Contact information

Physical address: Mr. Admasu Tesfaye. Addis Ababa, Bole Road – Mega building, 9th floor – Office 911
Phone: 0930097724 / 0911698991 / 0929908125
Email: admasutesfaye@yahoo.com
Website: www.sawyer.com

OSHO fluoride removal technology center



Oroma's Self-help Organisation (OSHO) is a social enterprise, offering vital assistance in the implementation, distribution and monitoring of filters and in the realisation of household surveys on filter use and acceptance. OSHO's Fluoride Removal Technology centre focusses on the delivery of fluoride removal products and services in the communities living in fluoride affected areas. We deliver either directly or indirectly via partners.

Business model

- Our customers are very diverse. Main customers are private farmers and households, but also NGO's, international donors who work on development issues, Governmental organization etc.
- We see market potential to do business with private sector such as Farmer unions and cooperatives, NGO's, governmental organizations who works on agricultural transformation, donors and government partners who work on developmental activities.

Business target

In terms of sales our business is working to increase our market share with 5% in each year in our main product lines.

Needs and purpose

We are looking for partners who work and participate on technology innovation and Knowledge Transfer.

Management team

The management team are all qualified and experienced professionals in Engineering, Marketing, Design, Management, Business and finance. The Business sector is under the local NGO as per the new Charity Society Association Regulation.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

Market, partnership.

Also looking for

Supporting the community on access to finance, promoting the technology and working in collaboration.

Business active in

Special emphasis on Oromia region (east Showa, Adama, Bora, Dugda)

Can do business in

SNNPR, Afar

Contact information

Physical address: Head office: Addis Ababa, Oromia Self Help Organisation (OSHO), P.O. Box 1214
+ office in Modjo

Phone: +251-115536305 (Addis office) / +251-221160183 (Modjo office) / Mobile +251-911436871

Email: esayassam@yahoo.com / osho@ethionet.et

Website: www.ethiomarket.com/osho

Mercimoy Industry and Commerce PLC



OUR Manufactured Products:

- UPVC Pipes Dim 20-40MM
- PVC Pipes Dim 20-40MM
- HDPE Pipes Dim 20-110
- P.P.R Pipes Dim 20-100
- Flexible Hose Dim 20-32MM
- Conduits Dim 20-32MM

OUR Imported Products:
UPVC, PVC, HDPE, PPR Fittings and accessories

To our esteemed customers

Mercimoy Industry & Commerce Plc is established in 2011 by Ethiopian shareholders having over a decade experience in the trading business of plastic pipes and fittings. The head office is located in Addis Ababa, 22 mazonia.

In 2012, the company has erected a plastic extrusion factory near Alemgena town having a production capacity of 2356 metric tons of uPVC, HDPE and PPR pipes. Currently, it is working in three shifts creating an employment opportunity for 45 permanent and temporary workers; and also launched its 1st expansion program to increase the production capacity by 1200 metric tons of uPVC pipe.

We use state-of-the-art machineries to manufacture our pipes. We produce UPVC pipes ranging from 16mm to 225mm outside diameter and pressure range (PN) of 4bar-20bar Based on ISO 4422 and DIN 8061. We also manufacture HDPE pipes ranging from 20mm up to 110mm outside diameter and pressure range (PN) of 4bar-20bar. In our 3rd production line we manufacture PPR pipes ranging from 20mm up to 63mm outer diameter and pressure range (PN) of 10 & 20 bar.

The ranges of products as mentioned above are used for potable water supply, for sewerage and for irrigation and construction. The raw materials used for the production of pipes are imported from well known suppliers who have long time experience in the polymer industry like LG-Chem of Korea and Borouge of UAE.

We are also importing and supplying good quality PVC, HDPE & PPR fittings together with our pipes.

We are ISO certified company along with we have established quality management system in our organization. We have created a conducive atmosphere for our customers through providing quality products at competitive price, fast delivery and meeting their specific requirements.

Visit us, we will serve you best, we are at your disposal all the time. Inform us our drawbacks, we are open to hear complaints and correct them to satisfy our customers.

Sanitary Wares GS Pipes and Fittigs

011 869 3855/0930 900309 / 011 863 9185 fax: 011 863 9186 E-mail: mercimoyindu.com@gmail.com

Mercimoy Industry & Commerce PLC is an Ethiopian plastic pipes and fittings manufacturing company established in 2011 by Ethiopian shareholders having over a decade experience in the industry. We use state-of-the-art machineries to manufacture our pipes. Mercimoy Industry & Commerce PLC also import and supplies high quality PVC, HDPE & PPR fittings in addition to the products we manufacture. The ranges of products as mentioned above are used for potable water supply, for sewerage and for irrigation and construction.

Business model

- Our main customers are mainly governments, contractors.
- The market potential is good, but not outstanding as we are looking for.

Business target

- Our business targets to substitute imported pipes.
- We want to include upgraded technology in our business, to expand our business to the next level.

Needs and purpose

- We are looking for investors so that can work in water bottling technologies
- Finance needed for working capital and land.

Management team

The dedicated management team sets a strategic plans throughout the year. We are producing according to ISO and DIN standards.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

High dividend, share, partnership.

Also looking for

Technology partners.

Business active in

Addis Ababa, Wonsi, Oromia, Amhara and Tigray

Can do business in

Amhara region, Somali region, Benshangul, Gambela, Assosa and so on.

Contact information

Physical address: Addis Ababa, 22 Mazonia Golagol Tower, 6th floor, office no 605

Phone: 0116630185 / 0930000309 / 08 / 05

Email: abtiabm@yahoo.com,

Website: -

Getachew Wood and Metal Work



Getachew Wood and Metal Work is in the business of manufacturing various household equipment and low cost technologies like rope pump. It is a workshop who believes in quality, creativity and continues to strive for excellence.

Business model

- Our main customers are small private business enterprises, individuals, farmers, NGO's and Governmental organization.
- There is a market potential in rural areas and semi-urban areas in relation to Rope pump technologies. There is also market opportunity to work with small scale enterprises like furniture and individuals who are involved in building construction materials and so on.

Business Target

We want our business to grow based on the needs of the customers. However getting regular orders from customers is also an issue. Expanding the business is important and at the same time we have to work hard to reach the target customers.

Funding needs and purpose

- All what we need at this point is promoting our service and/or products to the large public. Of course, we do need technical support as well.
- We are still a small company and many things need our attention. Of course, we are open to hear any offer in terms of working in partnership.

Management

The workshop is run by an individual and five full time employees. We work as a team and support each other.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

As long as there is a mutual interests from both parties; we believe that there is an opportunity to work with potential business partners.

Also looking for

We look for partners like sale agents, promoters and suppliers. Our door is open to hear any partnership in any form.

Business active in

Jinka, South Omo Zone, SNNPR

Can do business in

The business can flourish in the nearby woredas and zones. We believe there is a potential market in rural areas near to the town of Jinka.

Contact information

Mr. Getachew Mohammed
SOUTH OMO ZONE
JINKA TOWN
TEL: 0916 85 58 70

Timothys Mehari Professional Metal Work



Timothy's Mehari Professional Metal work is in the business of manufacturing simple technologies, water lifting devices, and water solutions for rural community. The workshop is also in the business providing services on maintenance of water plants and promoting technologies like water supply materials for the rural community.

Business Model:

- Government organizations, NGOs and different groups of people flow to us for different reasons. Especially groups who are in the business of water development and related works come to us often in search of solutions for their problem.
- Any organizations or groups who work on rural water development are our potential customers including government organizations.

Business Target:

We expect growth on the sale and we will work with enthusiasm to reach as many potential customers as possible. The key here is that do business in a sustainable way, especially with rope pump technology and we will work groups who are interested to work with us.

Funding Needs and Purpose:

The main challenge at the moment is a financial one and metal manufacturing workshops are and investment consuming venture and needs space. There is no support we don't want. All kinds of support and partnership with interested investors are good news to us.

Management:

Owned and run by Ato Timotyos Mehari; who has years of experience on water technologies and maintenance.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

Also looking for

We need partnership on transferring knowledge and sharing skills which we believe is very important.

Business active in

Wolayita Sodo Town, Wolayita Zone, SNNPR

Can do business in

Town of Sodo Zuria Woreda and Bollo-so Sore and Ufa areas

Contact information

Mr. Timotyos Mehari
Wolayita Sodo Town, Wolayita Zone, SNNPR
Tel: 0911 10 11 39

PSI Ethiopia



We offer water treatment chemicals (water guard and pur) which prevent water borne diseases, treating any sources that needs treatment.

Business model

Sales of water treatment products all over Ethiopia.

Business target

Our vision is to make water treatment chemicals a life-style product and to use treated water at every household.

Needs and purpose

We need distributors and institutions on WASH programs.

Management team

PSI is an NGO based in Washington USA. It has operation in 69 countries around the world.



INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

Distributor/sales %

Also looking for

Connections directly with communities.

Business active in

All regions except some woredas at the periphery.

Can do business in

All applicable areas/woredas and kebeles.

Contact information

Physical address: Bole, in front of Harmony Hotel, Addis Ababa, Ethiopia

Phone: 0116187489

Email: psiethiopia@psi.org, info@psi.org.et

Website: www.psi.org

Tulip Addis



INDEPTH

Stage of Business Proposition

Mature and expansion

What is in it for investors or potential business partners

Distributor/sales %

Also looking for

- Awareness creation by government.
- Tax-free import possibility

Business active in

Oromia, SNNPR, Amhara, Somali region, Afar and Tigray regions and in different woreda's.

Can do business in

Oromia (Bale zone, Guji, Borena and west Haraghe). SNNPR (Sidama zone), south Omo zone, Guragie zone. Amhara (south and north Gondar), Afar and Somali.

Tulip Addis imports water filters which have a high quality filter element, the Tulip technology, which is made of diatomaceous earth, treated with nano silver to avoid growth of algae and to avoid recontamination of the filtered water. The filter element contains activated carbon to remove colour and improve taste. This combination ensures that even turbid and highly contaminated water becomes safe to drink. There is a removal of harmful bacteria of 99.995% and removal of 99% turbidity and protozoa. This prevents water borne diseases like diarrhea, cholera, giardia, cryptosporidiosis, typhus and schistosomiasis.

Business model

- Import, assemble (in the near future), marketing and sales water filters. The three main products in the Tulip-family are the siphon filter, table top filter and the group filter.
- Current customers are governments, the NGO community, rural communities and refugees.

Business target

Expand current market (potential is good), targeting mainly NGO's, government institutions at different levels and both rural and urban communities through local sub-agents.

Needs and purpose

Mainly Tulip Addis is looking for the following partners: microfinance institutions and international and local NGO's.

Management team

Tulip Addis is working with a General Manager, with sales and marketing managers, through a sales representative office and sub-agents.

Contact information

Physical address: Getaw M. Cherinet.
Addis Ababa, Nifas Silk Subcity, Lebu Area. Mebirat Hail Addebaby Samuel
Blong 2nd floor, Office nr 206.
Phone: +251 911506856
Email: getawmc@live.com
Website: www.basicwaterneeds.com



iDE is an international non-profit organization which has the mission to create income and livelihood opportunities for poor rural households. iDE uses a market-oriented development model that has been developed over more than 30 years by listening and responding to the rural poor (our customers). Our approach is empowering - instead of hand-outs or subsidies. Established in 2007, iDE Ethiopia has been constantly evolving and expanding its approach to help solve the problems that are keeping rural families in poverty.

Business model

- We focus on providing farmers with access to the technologies, inputs, and support services they need to earn increased productivity and income through effective and sustainable use of their own resources (labour, land and water).
- We are working to achieve iDE's mission through a wide variety of activities and strategies throughout the country.
- There is a huge market for water lifting and drilling technologies for Self-supply and small scale irrigation purposes.

Business target

Our target is to reach 75,000 households by 2017 and currently we reached 54,000 households already.

Needs and purpose

We are looking for implementing partners, potential private business, potential donors and international volunteers in area of water supply, sanitation and rural development.

INDEPTH

Stage of Business Proposition

Mature and expansion

What is in it for investors or potential business partners

While we are working with potential businesses, iDE's role will be giving training on different types of water lifting and drilling technologies, establishing the supply chain and facilitating the market.

Business active in

Oromia, SNNPR, Amhara and Tigray regions

Can do business in

All regions of Ethiopia.

Contact information

Physical address: Kirkos Sub-city, Kebele 08, House Number 429 - Kera, Bulgaria Matoria, Opposit Dashen Bank, Addis Ababa (P.O.Box 7892, Addis Ababa, Ethiopia)

Phone: +251-11-467-2906/7/8 (office)

Email: ide-ethiopia@ide.org.et

Website: www.ide-ethiopia.org / www.ideorg.org

Tsinat Wood and Metal Work Association



Tsinat Wood and Metal Work Association involved in the business of manufacturing house hold equipment's, building accessories, Different office materials, and simple technologies like rope pump. In addition, Tsinat is also involved in all kinds of wooden related works for household as well as office consumption.

Business model:

- We supply our products to a range of customers who are individuals, small scale business groups, government organizations and NGO's.
- There is a good market potential in our region and at the same time we have also limitations. Since some of our products are new to the area; it needs regular promotion.

Business Target:

There are target groups we would like to reach in the next few years' time. Even-though we have regular customers for some of our services and products but we are not yet fully exploited the market potential until now. We want to open and expand our business in cities like Hawassa in the near future.

Funding needs and purpose:

We have financial limitations to expand our business. At the moment we are working with micro-credit offices to alleviate our financial constraints. And we would consider partners in that regard and we accept any support or partnership in any form.

Management:

The work shop owned and run by Ato Wodessen Tessema.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

-

Also looking for

It is a great idea to work in partnership in other areas like suppliers, sale agents or distributors. We do believe that type of partnership creates much better business environment and brings all of us to this fair business competition.

Business active in

Bonga Town, Kaffa Zone, SNNPR

Contact information

Mr.Wondessen Tessema

Bonga Town, Kaffa Zone, SNNPR

Email: tsinatgeneralurniture@yahoo.com

TEL: 0911 72 17 10

Aribu Metal Work and Furniture Association



Aribu Metal work Association is a small manufacturing workshop involved in the production of metal and metal related products. Our products and services are purely driven by customer's satisfactions and making available a range of products and services to community so that we can be number one destination in the town in terms of metal production.

Business Model:

Our customers are diverse depending on what they want and what we produce. Individuals and small scale business groups are our main customers. We manufacture different types of products like furniture, doors and windows made of metal. And very recently we have got a skill on rope pump production which we think there will be a potential market in the future.

Business Target:

Expansion and manufacturing products and services in the area where there is no business competition like rope pump manufacturing. And In order to reach the majority in the rural area. That is an ideal way to increase our target group or customers in the future.

Funding needs and purpose:

Yes! We need financial support as well as other types of support. And partners are also welcome.

Management:

Aribu is a private owned business group and run by Ato Muhidin Ligbo.

INDEPTH

Stage of Business Proposition

Mature and expansion

Also looking for

We are really keen to work in partnership with anybody. Only because we know that it is important sharing knowledge and experiences.

Business active in

Oromia, SNNPR, Amhara and Tigray regions

Can do business in

Enseno Town ,
Oromia Mesgan Woreda

Contact information

Mr.Muhiden Legbo
Butajira Town, Meskan Woreda,
Gurage Zone, SNNPR
Tel : 0913 06 22 57.

SICHA Wood and Metal Manufacturing and Sale Enterprise



We are in the business of manufacturing different types of wooden and metal products. We also manufacture or give our services on various metal and non-metal products. And we also trained to manufacture simple technology like Rope pump which we believe has a potential market in the near future.

Business model:

- We supply different household equipment, furniture, solutions for construction accessories and also rope pumps upon requests.
- Our services or products have a market potential for government, NGOs, small business groups and for individuals.

Business Target

There are target groups we would like to reach especially in a rope pump production. We want to scale up and explore opportunities on that side.

Funding needs and purpose:

Funding is always an issue. We need support in many ways from finance to technical support. We are still in the process of gathering knowledge and working on implementation. Yes! We need support.

Management:

Our manufacturing workshop is an association lead by a team. And so far we have no management problem in the team.

INDEPTH

Stage of Business Proposition

Full launch and growth

Also looking for

-

Business active in

Hossana Town, Hadiya Zone, SNNPR

Can do business in

The nearby towns and villages are potential for expanding the business.

Contact information

Mr. Asmelash Girma
Hossana Town, Hadiya Zone,
SNNPR
Tel: 0912 24 34 04

Yihirsha General Metal Work Association



Yihirsha General Metal Work Association is in the business of metal production and has been working on metal production. We give services on metal related products and that's what makes us unique from other business groups. We manufacture all types of products from furniture to manually managed technology. We also produce different things upon requests.

Business Model:

- Farmers, government organizations and households are our main customers.
- There is a market potential in rural and in semi-urban areas. And we want to exploit and take any advantage out of it.

Funding needs and purpose:

The key to success for any business is to have enough investment to expand the work. And it is the same case to us here. We need all types of support from government as well as NGOs. We are not yet an established association.

Management:

Owned by Ato Mechal Dirsha. Managed by team

INDEPTH

Stage of Business Proposition

Full launch and growth

Also looking for

We need partner who can speed up what we have started. And we also want partner with similar association who have passion taking the business to another level. Distributors and sale agents are also important our business.

Business active in

Wolkite Town, Gurage Zone, SNNPR

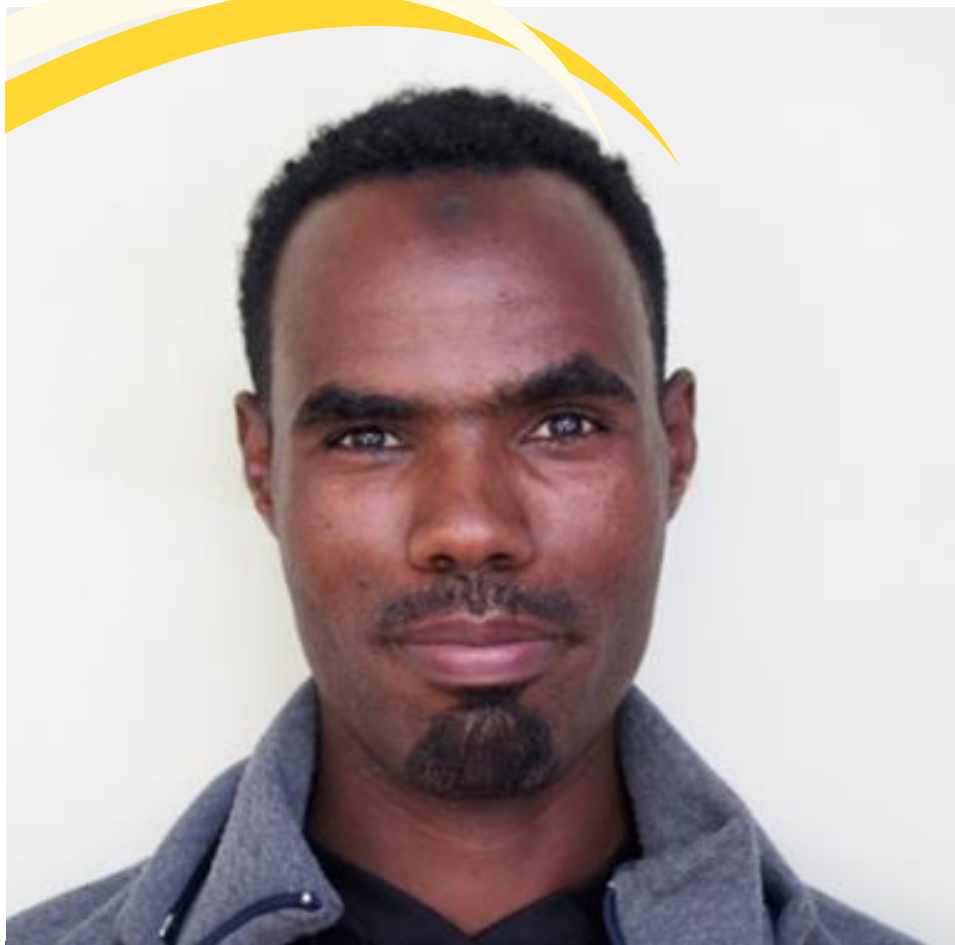
Can do business in

Nearby woredas like Lencha and Kebena.

Contact information

Mr.Mechal Dirsha
Wolkite Town, Gurage Zone, SNNPR
TEL: 0920 35 31 68

Hidet Metal Work Association



Hidet Metal Work Association is a manufacturing organization engaged in the business of furniture, simple machineries, doors, windows, and all kinds of works related to metal.

Business model:

- We produce different kinds of products. What makes us unique is our focus on metal works. We give our services and products mainly to government organizations, private business enterprises, Individuals for household use and NGOs.
- There is a huge demand or market potential in urban and semi urban areas. But our main customers at the moment are government organizations and individuals for household consumptions. For us, we are on a national mission in terms of producing simple technologies (e.g. rope pumps) for our farmers.

Business Target:

We want to double our sale and profit each year but the road may not be easy and difficult to go as we plan. However, we are taking positive steps towards that and the future is promising.

Funding needs and purpose:

Apart from the financial needs or challenges we have, we need funding in terms of design, creativity, market link and some sort of business training. Of course we don't undermine any sorts of support from any directions if it comes.

Management:

Run by Ato Mujib Nisru. But decisions are made in a team.

INDEPTH

Stage of Business Proposition

Full launch and growth

Business active in

Wolkite Town, Gurage Zone, SNNPR

Can do business in

Nearby towns, woredas and kebeles

Contact information

Mr. Mujib Nisru
Wolkite Town, Gurage Zone, SNNPR
Tel: 0922 16 99 34

Berihun Getachew Wood and Metal Work Enterprise



Berihun Getachew Wood and Metal Enterprise is in the business of in the manufacturing production of all kinds of household equipment, furniture, roof production for new houses, construction work ,doors, windows and metal fence.

Business Model:

- Government groups, NGOs and individuals visits our workshop frequently.
- We have plans to achieve in the future. It will not be an easy task but we will work hard to get there. Especially, with rope pump we have an ambitious plan to the large market potential to reach the rural community.

Business Target:

Increasing our sale, production and profit margin is our main focus in the future. Growth and profit at the same time is like climbing mountain. However, no matter what it is much better to set a target and fail while you are trying.

Funding Needs and purpose:

Finance is always our challenge and struggle at the moment. We need funding for our wooden work production. And if we find any fund we will use it for that purpose. Fund in terms of technical support is also a huge input to our enterprise and we will be happy.

Management:

Owned and operated by Ato Berihun Getachew. About four TEVETC graduates are working under him.

INDEPTH

Stage of Business Proposition

Full launch and growth

Also looking for

It is very interesting if we have a market link with groups like distributors, sale agents. And they are the determinant factors in the business.

Business active in

Hawassa, SNNPR

Can do business in

Hawassa and the surrounding areas.

Contact information

Mr.Berihun Getachew

Hawassa , SNNPR

TEL:- 0926 19 66 36, 0916 37 97 91

Hope Electro-Mechanical Engineering



Hope electro-mechanical engineering has been in the business of agro-processing equipment's, construction materials, in the production of simple machineries and simple technologies like rope pump. Hope is always strive for excellence and believe in quality.

Business Model:

- We supply our products and services for government organizations, NGOs, cooperatives and individuals who are involved in agricultural sector.
- We see a market potential in rural areas or with rural communities and we want establish that market link with them.

Business Target:

Grow in production and sale annual basis. And at the same time expansion of the work and linking our products with the international market is another line we want to increase.

Funding needs and purpose:

Since we are a small business entity we happy to accept funding from finance to technical support. We are working with loan creditors at the moment in order to tackle our financial struggle and we have been working with them in partnership and hopefully things will continue that way.

Management:

We operate our business in structured way. Of course, Hope is a private owned company and run by Ato Samson Shegena.

INDEPTH

Stage of Business Proposition

Full launch & growth

What is in it for investors or potential business partners

We are open to work with any one in any form. In fact, it is an opportunity for creativity and design as well sharing knowledge. Supporting each other in a form of partnership is very important.

Also looking for

Distributors, sale agents, are part of busi-

Business active in

Hawassa, SNNPR

Can do business in

Western Ethiopia, Hawassa and Oromia

Contact information

Mr.Samson Shegena

Hawassa , SNNPR

TEL: 0913 31 04 42 / 0925 91 26 94

WATER WORKS DESIGN AND SUPERVISION ENTERPRISE



Water Works Design and Supervision Enterprise is a strategic public enterprise established 17 years ago by the council of ministers regulation number 42/1998 to support the effort being made to improve the gap observed in the national water resource development endeavor.

Business Model

This WWDSE's scope of services are:

- Project study and design
- Construction supervision, contract management and administration
- Laboratory test services for water quality, soil fertility, soil and rock mechanics and concrete quality test
- Graphical, geotechnical, hydrogeological investigation services
- Surveying, GIS, Auto CAD services....

Business target

WWDSE aimed to become a reputed international; consultancy firm in the water sector. To fulfil its mission, WWDSE stretches new and modern structures for the sake of satisfying the desire of its potential customer more easily.

Funding Need and Purpose

WWDSE accomplished more than 160 projects on the water sector in design, study and construction supervision works for the last 17 years. Hence, the enterprise needs partners in the water resource development in different ways.

Management(Team)

There is board member, CEO and core process owners for construction supervision, design and study

INDEPTH

Stage of Business Proposition

Matured

What is in it for investors or potential business partners

Also looking for

Clients

Business active in

All over Ethiopia

Can do business in

Western Ethiopia, Jimma area

Contact information

Physical Business Address: Addis Ababa, along Bole-Megenagna road
Phone: +251-116519143/0925176200
Email: w.w.w.d.s.e@ethionet.et
Website-www.wwdse.com.et

TENSAE International Business Enterprise PLC



Tinsa'e international Business Enterprise (TIBE) is an Ethiopian Private Limited company established in 1941 to engage in the local international trading representation. It is mainly concerned with the import and distribution of water, health and education, construction, industrial and chemical goods and products from various reputable manufacturers and suppliers.

Business Model

- It believes in partnership
- Sales water related goods to various stakeholders with added value
- Regional Water Bureaus are current customers

Business target

Want to become a leading supplier and manufacturer
To grow 50 % each year with added value and local manufacturing

Funding Need and Purpose

Willing in Technology transfer and local manufacturing

Management(Team)

There Well organized Business owners, having well experienced engineers and commercial and support staffs.

INDEPTH

Stage of Business Proposition

Matured

What is in it for investors or potential business partners

Market share growth and brand development

Also looking for

Manufacturers of water related goods and new technology

Business active in

Addis Ababa, Hawassa, Bahir Dar, Mekele, Harar, Jijiga, Oromia

Can do business in

All over Ethiopia

Contact information

Physical Business Address: Addis Ababa, Biselex Building 5 floor, Po.box. 8285
Phone: +251-116621497
Email: tensae.plc@ethionet.et
Website: www.tensaeinternational.com

RIFT VALLEY WATER TECHNOLOGY PLC (RVWT)



RVWT is a private company based in Bishoftu, Oromia, founded by Sivano and Sandro Santilli in an effort to bring clean, potable water to people who lack this fundamental necessity. The company has foreseen the importance of water and sanitation activities required by the community at large in order to bring about true development changes. Therefore, it has developed various emergency water filter units that allow the purification and de-contamination of dirty, surface water.

Business Model

- Our products are various emergency water filter units for people in rural areas without clean water
- Various NGOs and Government bodies are our customers.
- Expect to grow beyond Ethiopia

Business target

We hope to expand and increase work capacity, reaching more NGOs and government enterprises in order to really be able to fight the huge issue of water scarcity.

Funding Need and Purpose

The company hopes to be recognized at a more national and international level, with the support of NGOs and government enterprises

Management(Team)

The company is managed and owned by the two Santilli brothers: Silvano and Sandro, whose cooperation and determination to bring potable water to those in need help thrive the company

INDEPTH

Stage of Business Proposition

Matured and growing

What is in it for investors or potential business partners

Market share growth and brand development

Also looking for

Clients

Business active in

All over Ethiopia

Can do business in

All over Ethiopia

Contact information

Physical Business Address: Bishoftu, Oromia

Phone: +251-911200767/0930000190/
+251-114336066/7

Email: riftvalleywatertech@gmail.com

Website-www.waterafrika.com

BELT GENERAL BUSINESS PLC



It is in response services strong need felt for meeting the water needs of country as part of the nation's development process that BELT GENERAL BUSINESS P.L.C was established in 2000.

Business Model

With the mission of providing efficient and customer –domestic and international services based on application of appropriate technology –focusing on the following products

- Steel casing
- UPVC casing
- G.S and DCI pipes and fittings
- Generators
- All types of submersible pumps
- On site on in- house and after-sale services
- Laboratory instrument of water development

Business target

Contribute to the development of the country's water resource by investing in the business area that is not sufficiently covered by the state and the private sector.

Funding Need and Purpose

BELT is the perfect partner in progress for both local and international clients

Management(Team)

Great team

INDEPTH

Stage of Business Proposition

Matured and growing

What is in it for investors or potential business partners

Also looking for

Clients

Business active in

All over Ethiopia

Can do business in

All over Ethiopia

Contact information

Physical Business Address: Addis Ababa

Phone: +251-

116479379/6479375/0911201339/09112
26455

Email: beltgb@etionet.et

Lica PLC—The Construction Industry Expert



LICA was established in 1983 as a Commission Agency sole proprietorship and became a PLC, both as Commission Agency and Importer in 1994. From inception its focus has been in working with manufacturers and suppliers of high quality brands and this principle has never been compromised.

Business Model:

Because it is a knowledge-based company it specializes in:

- construction materials related to water supply and drainage (UPVC , PPR and PP drainage pipes, PVCs and fittings)
- construction chemicals for concrete improvement
- flooring systems
- waterproofing systems and specialized finishing products

It stocks over a thousand items and can source and deliver products related to its specialty, in reasonable time when required.

INDEPTH

Stage of Business Proposition

Matured and growing

What is in it for investors or potential business partners

Also looking for

Clients

Business active in

Addis Ababa

Can do business in

All over Ethiopia

Contact information

Physical Business Address: Wollo Sefr, Next to Defence Construction
Phone: +251-11-440-14-65-69/70/71
Email: lica@ethionet.et, info@licapl.com
Website: www.licapl.com

ACCESS DEVELOPMENT LLC (Ethiopia Branch)



We are a registered business company in Ethiopia by the Ethiopian Investment Commission to manufacture general purpose Machinery. We manufacture low cost manual drilling tools and low cost waterpump. The drilling is called Auguring and the pump is called Access 1.2.

Business Model

- We are private sector trying to water crisis using low cost water drilling and lifting technologies.
- We sell drilling equipment and pumps to poor farmers at low cost
- We provide drilling service

Business target

- We plan to sell 800 pumps per year and 200 drilling tools per year
- We target to sell 300 wells in 5 years

Funding Need and Purpose

We have invested capital for machineries to manufacture the drilling tools and pumps and we are looking for private sectors, NGOs and governments to collaborate with us.

Management (Team)

The business is owned by an American and managed by an Ethiopian Engineer.

INDEPTH

Stage of Business Proposition

Established

What is in it for investors or potential business partners

-

Also looking for

Partners nation wide

Business active in

Amhara, SNNP, Oromia and Tigray and needs to go beyond

Can do business in

All over Ethiopia

Contact information

Physical Business Address: Addis Ababa, Yeka
sub city, Woreda 9
Phone: 0911186807
Email: f.afework@accessdevelopment.co

GREEN POWER AFRICA PLC



The organization is working on solar technology

Business Model

The products/services are:

- Different pumps
- Solar products
- Household utensils

Business target

NGOs and Government bodies

Funding Need and Purpose

The purpose of the organization is to serve the community with quality solar products/services

Management(Team)

It is a private business/only the owner manages it

INDEPTH

Stage of Business Proposition

Matured

What is in it for investors or potential business partners

Also looking for

Clients

Business active in

All over Ethiopia

Can do business in

All over Ethiopia

Contact information

Physical Business Address: Addis Ababa, along Bole-Megenagna road

Phone: +251-0930003968

Email:

Website-

LYDETCO P.L.C

My Water, My Business

2016

LYDETCO is involved in the business solar lighters, refrigerators, ovens and water lifting device (pumps) and water heaters. A company has been in this business over the last 17 years and we are supplying quality and environment- friendly products .

Business Model:

- Our main customers are individual business groups, government organizations , factories and health centers.
- There is a huge market potential locally and internationally since environment- friendly products are popular. There is always business opportunities regarding our products, I think more promotion and market link is important.

Business Target:

We want to expand our business (products) not only to the local market but also outside where these products are not promoted or not known.

Funding purpose and Needs:

Yes! Funding in any form is helpful for market expansion, importing and dissemination of solar products.

Management:

LYDETCO is a private business company, led by a team of management.

INDEPTH

Stage of Business Proposition

Full launch and growth.

What is in it for investors or potential business partners

We are open to any business group or an individual who wants to work with us. Of course we want partners like distributors and sale agents for further dissemination of our products.

Also looking for

Clients

Business active in

At the moment we are have offices and branches in different parts of Ethiopia.

Can do business in

All over Ethiopia

Contact information

LYDETCO P.L.C

Kirkos sub –city K.02/03 H.400

Email: info@lydetco.com

Fax : 251 – 11- 465 07 67

Tel: 251 -11 466 31 89

Addis Ababa

Ethiopia

TWO A HOUSE HOLD EQUIPMENT P.L.C

My Water, My Business

2016

TWO A HOUSE HOLD EQUIPMENT P.L.C is engaged in the business of import and export of water filters as well as distribution to all over the country.

Business Model :

- Our main customers are groups who involved in the business of water, NGO'S , regional water office , individuals and small scale business groups.
- There is a market potential in the business everywhere. And promoting the product and services is important.

Business Target:

We want to expansion and growth in the business. However, promotion is the key in the process so that people will have more understanding towards our products.

Funding needs and purpose

Because of awareness among the community people are not using our products, therefore, we need funding for promotional purposes.

Management:

Two household equipment is a family business and p.l.c. Run by the family.

INDEPTH

Stage of Business Proposition

Full launch and growth.

What is in it for investors or potential business partners

The company is open to investors and partners, and again it depends on the agreement.

Also looking for

Clients

Business active in

All over Ethiopia

Can do business in

All over Ethiopia

Contact information

UNI ARK TRADING PLC



UNI ARK TRADING PLC is a private limited established in 2007 G.C the company currently engaged in two major sectors based in Addis Ababa

The sectors that we are widely involved are

1. Manufacturing Appropriate technology products such as
 - Hand pumps
 - Pre and post-harvest machineries
 - Renewable energy, Cross flow turbines and Bio gas stoves
2. Water Well drilling and related service
 - Water well drilling
 - Water system installation
 - Hand, Solar and electrical pump installation and commissioning

INDEPTH

Stage of Business Proposition

Matured and Growing

What is in it for investors or potential business partners

Also looking for

Clients

Business active in

SNNPR, Oromia, Gambela and Benishangule Regions

Can do business in

All over Ethiopia

Contact information

Physical Business Address

Tel: + 251 118 38 96 43

Cell: +251 911 20 39 92/0911 67 44 57

+251 911 88 26 44, 0911 22 95 33

e-mail: uniarktp@gmail.com or
gatkelt@gmail.com

Addis Ababa, Ethiopia

This catalogue is prepared as part of the self-supply fair linked to World Water Day 2016 events,
21-23 March 2016, Addis Ababa

My Water, My Business 2016

If you have any comments, questions, suggestions, please contact us at;

Aqua for All - <http://www.aquaforall.org/>

IRC - <http://www.ircwash.org/>

JICA(English) - <http://www.jica.go.jp/project/english/ethiopia/004/index.html>

MoWIE - <http://www.mowr.gov.et/>

RWSN - <http://www.rural-water-supply.net/en/resources/details/662>

